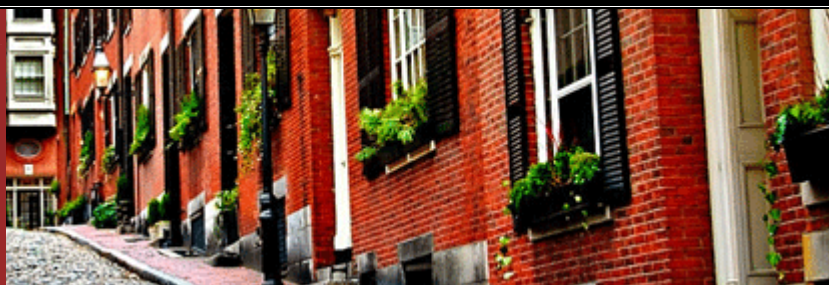


Home Savings of America

Wholesale Lending

BROKER BULLETIN



For more information and product guidelines, click on:

www.hsoawholesale.com

For Daily Rate Sheet:
[Rate Sheet](#)

To lock a loan or get pricing scenarios, click on:
[eHome](#)

To get instant loan decisions, upload a loan or upload conditions, click on:
[eHome](#)

To access your loan pipeline in real time, 24/7, click on:
[eHome](#)



Your Lender.
Our Privilege.

Member FDIC



Summary

The Dodd-Frank LO compensation requirements prohibit an originator/broker from receiving dual compensation, i.e. compensation from both the lender and the borrower.

Under Lender Paid Broker Compensation, fees paid in advance by the broker, e.g. credit report, appraisal fee, VOE fee, HOA cert. **cannot be paid for by the borrower to the originator/broker at closing.** If the borrower is to pay Third party fees, they must be paid by the borrower directly to the vendor at closing through the closing agent.

Under Borrower Paid Broker Compensation, fees paid in advance by the broker, e.g. credit report, appraisal fee, VOE fee, HOA cert, can be paid by the borrower to the originator/broker at closing.

Details

Brokers, submitting wholesale loans with lender paid broker compensation may not receive payment from the borrower for **any** out of pocket expenses the broker incurred in procuring the loan. For example, a credit report charge may not be charged to the borrower on the HUD-1 and paid to the broker to reimburse the broker. Reimbursing the broker for out of pocket expenses is viewed as dual compensation under the regulation and is not allowed.

One option available to brokers is to cover the costs of credit reports and other fees in their HSOA lender paid compensation plan.

It is acceptable for the borrower to pay third party charges directly to the 3rd party vendor at closing. The third party charge must be disclosed on the GFE and listed on the HUD-1 as paid to the vendor and include the vendor's name. The closing agent handling the closing may require invoices to complete this service.

The one exception to the borrower paying a third party fee directly to the broker is if the broker employs a third party processing contractor.

Pipeline

As applicable

Questions

If you have any questions, please contact your Wholesale Community Banker.

Home Savings of America
35 East Broadway Little Falls, MN 56345

CONFIDENTIALITY NOTICE: This email transmission, and any documents, files or previous email messages attached to it, may contain confidential information that is legally privileged. If you are not the intended recipient, or a person responsible for delivering it to the intended recipient, you are hereby notified that any disclosure, copying, distribution or use of any of the information contained in or attached to this message is STRICTLY PROHIBITED. Thank You.